

Fernando Navarro T.

Business Development and Security Consultant

+86.130.1122.1385

fer321@qq.com

linkedin.com/in/fernando-
navarro-trinca

History of planning successful investment strategies and marketing initiatives designed to increase revenue.

Multitasks and operations oversight experience, with four years in progressive roles with international chains.

Political lobby assistances, building trust and cooperation with the private and the third sector (Institutions and NGOs)

Refined relationship-building skills and experience working collaboratively with Military and Police staff.

PROFESSIONAL EXPERIENCE

General Secretariat INTERPOL

Project Assistant – Organized Crime.

- International networking with Law Enforcement organizations.
- Business Intelligence analysis

Agent for South America

Xiamen CD (China) Commodities and Nat. Resources 2015 – 2016

Joined as Assistant for Business Development, with a series of mid-management positions.

- Developed projects in Uruguay, Bolivia and Argentina for a total of \$9 million in future investment for the next 3 years.
- Reduced annual purchasing costs 4%.

Researcher and Security Specialist

Renmin University (China) 2015 – present; Consilium Group Advisor (U.S.) 2017

- Project management with international teams

SKILLS

Business Development in South America

International Risks Analysis and financial Planning

Security and Defense

Negotiation

HIGHLIGHTS

Financial responsibility to **\$3 million per project**

Trained in **4 countries**

5 researches and publications

Recognized by **7 Awards and Scholarships**

EDUCATION

Master in Law, China Contemporary Studies. Renmin University, Beijing. China

Diploma, Security and National Defense Studies. ANEPE, Santiago de Chile

Diploma, World Politics. Universidad de Santiago de Chile

First Honoris degree - Licenciatura, International Affairs, Universidad Católica de Salta. Argentina

CULTURE

Spanish - Native

English – Professional C2 Level

Italian- B1 Level

Chinese Mandarin – A2 Level

Piano and Music – 6 years